



หอการค้าไทย-อิตาลี  
THAI - ITALIAN  
CHAMBER OF COMMERCE

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# INFORMA

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# THE PREMIER INTERNATIONAL EXHIBITION OF JEWELLERY & GEMS FOR ASEAN

22 - 25 April 2026

Queen Sirikit National Convention Center (QSNCC)  
BANGKOK



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# A Message from the President



Dear Members and Friends,  
February has presented valuable opportunities for the **Thai-Italian Chamber of Commerce** to further strengthen economic dialogue, cultural exchange, and industry collaboration between Thailand and Italy. I am pleased to share a selection of initiatives that have marked this positive start to the year.

The Chamber had the pleasure of participating in **Vicenzaoro**, one of the world's leading international jewellery exhibitions held in Vicenza. Organized by **Italian Exhibition Group SpA**, the 71st edition once again demonstrated its strong international appeal, despite ongoing market pressures driven by record-high metal prices.

Continuing its commitment to fostering business connections and international collaboration, the Chamber organized two days of B2B meetings in Bangkok on 4-5 February 2026. The event welcomed the Italian Furniture & Lighting Business Delegation alongside leading Thai interior design professionals. This initiative was carried out in partnership with **Venicepromex**—the agency for the internationalization of the **Veneto chamber of commerce system**—and in collaboration with **Confindustria Veneto Est**. As part of the Veneto region's economic promotion and internationalization programme, the event brought a selected group of Italian manufacturers specializing in high-end furniture and lighting to Thailand, with the aim of exploring new business opportunities and strengthening commercial cooperation between the two countries.

On 11 February 2026, the Chamber hosted an exclusive seminar in Bangkok titled **"Global Trade & Thailand's Strategic Outlook,"** co-organized with **Mahanakorn Partners Group** and **Deloitte Italia**. Structured in two interconnected sessions, the seminar provided insights into global trade developments alongside Thailand-specific strategic implications for businesses and investors.

The Chamber also marked an important milestone with the official inauguration of **Middle East & Asia Group** in Rubano as its Organisational Secretariat in Italy. Represented by Secretary-General **Mr. Giacomo Iobizzi** and General Manager **Mr. Michele Tomea**, this initiative provides a valuable platform to further strengthen ties between Italy and Asia, while bringing the Chamber closer to Italian companies interested in expanding their presence in Asian markets. With this development, the Chamber further reinforces its role as a strategic bridge connecting Italy with Asia and the Middle East, supporting Italian enterprises in building a solid and sustainable international presence.

I would like to extend my sincere appreciation to our members, partners, and institutional supporters. Your continued trust and commitment are essential in advancing our mission and creating new opportunities for meaningful collaboration.

Arrivederci,  
**Federico Cardini**  
President



is produced by the **Thai-Italian Chamber of Commerce**

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## The Chamber

The Thai-Italian Chamber of Commerce (TICC), founded in 1978, is an independent, private, non-profit organization of Italian and Thai businessmen and professionals, duly constituted and registered in accordance with legislative regulations in Thailand and fully recognized by the Ministry of Economic Development and International Cooperation in Italy.

The Chamber, with its headquarters in Bangkok (Thailand), is proud to host a wide network of companies and entrepreneurs from all around the world -mostly Italian and Thai businesses, which allow TICC to pursue its objectives of enhancing commercial cooperation between Italy and Thailand. The Chamber constantly organizes activities, meetings, seminars, missions, and networking events to facilitate the promotion of economic, industrial, and cultural collaborations.


# SINGHA PARK CHIANGRAI

Singha Park Chiang Rai, managed by Boon Rawd Brewery Co., Ltd. operates as a social enterprise dedicated to community and environmental sustainability. Established in 1983, the park spans over 8,700 rai and stands as a leading agritourism and ecotourism destination, featuring breathtaking landscapes and around 50 natural water sources.

It promotes integrated farming, education, and local job creation, while offering visitors both learning opportunities and enjoyment. The park's fertile land supports the cultivation of premium agricultural products, especially high-quality tea, which is processed in its international-standard factory, ensuring excellence and reinforcing its strong reputation in the industry.

Come and Visit us

About us :  [www.singhapark.com](http://www.singhapark.com)  [singhapark\\_chiangrai](https://www.instagram.com/singhapark_chiangrai)

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Singha Park Chiang Rai

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## COVER STORY

### Stelvio Slope: A Legendary Stage of Alpine Excellence

The **Stelvio** slope stands at the heart of the **Bormio** Ski Centre and remains a defining symbol of **Valtellina's** rich sporting heritage. During the **Milano Cortina 2026**, it served as the spectacular venue for men's Alpine skiing. This legendary slope has shaped the history of the sport, hosting iconic Italian champions such as **Alberto Tomba** and **Dominik Paris**. At the Games, the **Stelvio** slope once again witnessed remarkable performances, crowning the men's downhill **Olympic** champions. The **Bormio** Ski Centre also marked a historic milestone by hosting the **Olympic** debut of ski mountaineering, introducing a new discipline to the Winter Games.

#### Cover Image

© Milano Cortina 2026

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Credit © The Government Public Relations Department

## OTHER COUNTRIES

### China's Path to a Consumption-Led Economic Model

Retrieved from *International Monetary Fund*, 18 February 2026

China's economy has remained resilient despite multiple shocks, supported by strong exports and government stimulus, continuing to play a key role in global growth. GDP grew 5% in 2025 and is projected to expand by 4.5% this year, slightly higher than earlier forecasts. Weak domestic demand—driven by a prolonged property downturn and limited social safety nets—has dampened consumer spending and contributed to deflationary pressures. As a result, growth has relied heavily on exports, a strategy that may not be sustainable, highlighting the need for a shift toward consumption-led growth.

### Oil Rises More Than 2% Amid Extended US-Iran Negotiations

Retrieved from *Reuters*, 27 February 2026

Oil prices climbed around **2%** as uncertainty over ongoing U.S.-Iran nuclear talks raised concerns about potential supply disruptions. With negotiations extended but no agreement in sight, traders grew doubtful of a breakthrough, pushing Brent and WTI crude to multi-month highs and setting them on track for weekly gains. Market sentiment was driven by geopolitical risks, including the possibility of conflict affecting Middle East oil flows, particularly through key routes like the Strait of Hormuz. While some signs of progress in talks briefly eased prices, overall uncertainty kept them elevated, even as major producers signaled plans to increase output to stabilize supply.

## TICC NEWS

## THAILAND

### Her Majesty the Queen Visits Italy to Attend Olympic Winter Games Milano Cortina 2026

Retrieved from *The Government Public Relations Department*, 19 February 2026

Queen **Suthida Bajrasudhabimalalakshana** is undertaking an official visit to the Italian Republic from 18 to 23 February 2026, during which she will attend the medal matches at the **Milano Cortina 2026 Winter Olympics** in Milan in her role as the International Ice Hockey Federation's Ambassador for Women's Ice Hockey, following an invitation from its President, **Luc Tardif**, and she arrived at **Milan Malpensa International Airport** on 18 February where she was welcomed by the Thai Ambassador to Italy along with senior officials from both Thailand and Italy.

### Thailand's Charavanont family is set to expand CP Aextra's retail presence in Southeast Asia with a \$578 million investment.

Retrieved from *Forbes*, 24 February 2026

**CP Aextra**, the retail arm of **Dhanin Charavanont** and his family's **Charoen Pokphand (CP) Group**, announced plans to invest about 18 billion baht (\$578 million) this year to expand its store network across Southeast Asia, amid weakening consumer sentiment in Thailand. According to an earnings presentation released on Monday, the company intends to open 110 new stores in Thailand, Malaysia and the Philippines,

where it has partnered with **Ayala Corp.**, the country's oldest conglomerate. The company said it aims to continue growing revenue both domestically and internationally in 2026 by further strengthening its business across all areas.

### Leading e-commerce platforms unite to create a trade group in Thailand.

Retrieved from *Bangkok Post*, 26 February 2026

Thailand needs a sustainable digital infrastructure to support the long-term growth of its digital economy, according to the **Thai Digital Platform Trade Association (TDPA)**, a new trade group founded by major platforms including **Grab, Lazada, Line Man Wongnai and Shopee**. The association aims to act as a unified voice in engaging with the government to support the healthy development of Thailand's digital sector.

### Thai business group keeps 2026 GDP growth forecast at 1.6% to 2.0%

Retrieved from *Bangkok Post*, 4 March 2026

A leading business group maintained Thailand's 2026 growth forecast at 1.6%–2.0%, but warned that a prolonged Middle East conflict could hurt economic activity. Exports, a key driver, are still expected to decline by **0.5%–1.5%**. Thailand's economy grew **2.4%** in 2025, supported by a surge in exports. The central bank added that rising oil risks from the conflict could cut GDP by **0.1–0.15** percentage points.

## ITALY

### Italy Sees Economic Boost From the Opening Weekend of the Olympic Winter Games Milano Cortina 2026

Retrieved from *Yahoo Finance/Business Wire*, 16 February 2026

The launch of the **Milano-Cortina Winter Olympics** gave a strong boost to tourism and economic activity in northern Italy, as international visitors surged during the opening period. Foreign arrivals rose by more than 60%, while tourist spending increased by around 80%, supporting sectors such as hospitality, retail, transport, and local services. Analysts noted that such global events can drive short-term growth while also enhancing the long-term international visibility and appeal of the host regions.

### Sanremo Festival draws 9 million viewers with 59.5% share on night two

Retrieved from *Ansa English*, 26 February 2026

The 76th edition of the **Sanremo Music Festival** drew an average of 9.05 million viewers, reaching a **59.5%** audience share on Rai 1 during its second night on Wednesday. While slightly lower than the 9.6 million viewers recorded on opening night, the share increased from **58%**. However, the figures remained below last year's second night, which attracted 11.8 million viewers and a **64.6%** share. One of the evening's most emotional moments was a tribute performance by **Achille Lauro**, honoring the victims of the Crans-Montana New Year's Eve bar fire.

### Italy Set for EU Fiscal Green Light, but Challenges Remain Ahead

Retrieved from *Reuters*, 27 February 2026

Italy's Prime Minister **Giorgia Meloni** is set to receive positive news as the country's budget deficit is expected to fall below the EU's **3%** of GDP threshold for the first time since 2019. This would allow Italy to exit the EU's excessive deficit procedure ahead of schedule, reflecting improved fiscal discipline. However, challenges remain. The phase-out of EU recovery funds later this year, rising debt costs, and concerns over increased spending ahead of the 2027 election could put pressure on public finances. Analysts also warn that slower economic growth may make it harder to sustain recent fiscal improvements.

### Italian service sector growth slows in February, survey shows

Retrieved from *Reuters*, 4 March 2026

Italy's service sector expanded in February but at a slower pace, signaling continued modest growth in the euro zone's third-largest economy. The **HCOB Italy Services PMI** fell to 52.3 from 52.9 in January, remaining above the 50.0 growth threshold for a 15th consecutive month and slightly above analysts' expectations of 52.0. Meanwhile, manufacturing returned to expansion, lifting the composite PMI to 52.1 from 51.4 and suggesting a solid start to the first quarter, according to HCOB economist **Jonas Feldhusen**.

# TICC AT VICENZAORO 2026: STRONG INTERNATIONAL ATTENDANCE AND POSITIVE INDUSTRY SIGNALS



Vicenza, 16 January 2026 - The Thai-Italian Chamber of Commerce (TICC) took part in Vicenzaoro, visiting several associated companies during the fair.

The General Manager, Mr. Michele Tomea, visited a number of member companies, including Marigold Co., Ltd., Monili Co., Ltd., Swadit Co., Ltd., and Sparkling Gems.

The event was highly successful. Italian Exhibition Group SpA officially closed the 71st edition of VICENZAORO, confirming the show's strong appeal despite continued market pressure caused by record-high metal prices. The Jewellery Boutique Show recorded a high number of visitors, particularly from international markets, with the United States leading foreign attendance.

Overall, international visitors accounted for 60% of total attendance, in line with the January edition of the previous year. The United Kingdom, India, and Germany also ranked among the top participating countries. While Turkey, India, Spain, France, the UK, and Germany remain the main hubs for the jewelry industry, new growth dynamics are clearly emerging in countries such as Serbia, Lithuania, and

Kazakhstan (+60%), India (+40%), and China (+20%).

Matteo Farsura commented: "Buyers found a complete supply chain and enabling business experiences that help companies compete."

The event saw the participation of major industry associations, including Confindustria FEDERORAFI, Confartigianato Orafi, Federpreziosi Confcommercio, CNA Orafi, Club degli Orafi Italia, Confimi Industria - Goldsmith and Silversmith Category, Assogemme, Assocoral, and A.F.E.M.O., as well as institutional representatives from the Sicily Region and the Campania Region.

Among the international protagonists was the World Jewellery Confederation (CIBJO), which has already selected Vicenza as the host city for its World Congress in September 2026. Other key international organizations included GJEPC India - Gem and Jewellery Export Promotion Council, HKJJA - Hong Kong Jewellery & Jade Manufacturers Association, and Francéclat.

Market performance was analyzed during the traditional joint



research presentation by Club degli Orafi Italia and Intesa Sanpaolo, which outlined macroeconomic and sectoral scenarios for the Italian goldsmith supply chain. Despite an overall downturn, Turkey confirmed its position as the leading export destination, accounting in 2025 for 12% of export volumes and 21% of export value. Other destinations such as the United Arab Emirates and Switzerland recorded growth of +13.7% and +20.2% respectively. The 17% decline in the United States is clearly linked to the current geopolitical context.

As for the domestic market, Vicenza recorded growth of +6%, while Valenza reached an impressive +19%. In contrast, the Arezzo district registered a -32% contraction, largely due to rising gold prices, as the area has historically focused on gold-only production.

One of this year's key highlights was the introduction of the VO Awards, which received strong acclaim and celebrated craftsmanship and design excellence.

- The winners were:
- Alessio Boschi, Jubilee Ring - BEST IN ICON - ONE OF A KIND JEWELLERY
  - Cammilli Firenze, Hypnose Ring - BEST IN ICON - HIGH END JEWELLERY
  - Mesh, Lisa Ring - BEST IN LOOK - FASHION JEWELLERY
  - Marcela Salvador (Sicily), Ciuri Necklace - BEST IN LOOK - FINE JEWELLERY
  - D'Orica, Ely Torchon 0141 Necklace - BEST IN CREATION - GOLD MANUFACTURING

- Better Silver, Tennis Fine Precision - Special CHAIN Award
- Plah, Guacamaya Earrings - YOUNG (UNDER 30) Award

The next major jewelry event organized by Italian Exhibition Group will be Oroarezzo, scheduled to take place from 9 to 12 May.

### TICC Member Companies



## MILANO CORTINA 2026: THE WINTER GAMES THAT CELEBRATED SPORT, INNOVATION, AND THE SPIRIT OF ITALY



Credit © Milano Cortina 2026

In February 2026, the world turned its eyes to Italy as the **Milano Cortina Winter Olympic Games** brought together athletes, spectators, and global audiences for two weeks of unforgettable competition. From **February 6 to 22**, the XXV Winter Olympic Games unfolded across Northern Italy, combining the energy of Milan with the breathtaking alpine landscapes of the Dolomites.

More than a sporting event, Milano Cortina 2026 became a powerful showcase of Italian culture, hospitality, and innovation. Athletes from around the globe competed at the highest level,

while Italy demonstrated its unique ability to blend tradition, modern infrastructure, and spectacular natural scenery into an Olympic experience unlike any other.

### A Games Spread Across the Italian Alps

Unlike many previous Olympics centered in a single city, Milano Cortina 2026 adopted a **multi-cluster format**, using existing venues across northern Italy to promote sustainability and regional development. Competitions took place in several iconic destinations, including **Milan, Cortina d'Ampezzo, Bormio, Livigno, Val di Fiemme, and Anterselva.**

Milan hosted indoor events such as **ice hockey, figure skating, and short track speed skating** in modern arenas that reflected the city's reputation for design and innovation. Meanwhile, the alpine venues delivered some of the most dramatic sporting settings in Olympic history.

Cortina d'Ampezzo, often called the "*Queen of the Dolomites*," once again proved why it is one of Europe's most legendary winter sports destinations. Having previously hosted the **1956 Winter Olympics**, the resort welcomed the Games back seventy years later with

world-class alpine skiing events and a vibrant Olympic atmosphere.

The decision to rely largely on **existing venues and infrastructure** helped make Milano Cortina 2026 one of the most sustainable Winter Olympics in recent decades. Instead of building large numbers of new facilities, organizers focused on upgrading historic venues and connecting them through efficient transport networks.

### Record Performances and Memorable Moments

The Games delivered a series of extraordinary sporting achievements that captivated audiences worldwide. Among the most remarkable performances came from **Johannes Høsflot Klæbo**, Norway's cross-country skiing superstar, who produced a historic Olympic run. Klæbo captured **six gold medals**, the most ever won by a single athlete at one Winter Olympic Games, cementing his legacy as one of the greatest athletes in winter sports history.

Across the competitions, fans witnessed dramatic finishes, emotional victories, and breakthrough performances from emerging nations.

The Olympics also introduced **ski mountaineering** as a new discipline, bringing one of the fastest-growing alpine sports to the Olympic stage for the first time. Athletes raced up and down steep mountain terrain using specialized skis and climbing skins, adding a dynamic new element to the Winter Games.

Another historic milestone came when **Brazil captured its first Winter Olympic medal—and remarkably, its first gold**—demonstrating how winter sports continue to expand beyond their traditional geographic boundaries. Meanwhile, **Georgia celebrated its first Winter Olympic medal in figure skating**, a moment that sparked national pride and enthusiasm.

These achievements highlighted one of the Olympics' enduring strengths: the ability to inspire athletes and nations to reach new heights.

### The Medal Race: Top Nations of Milano Cortina 2026

As expected, the battle for the top of

the medal table was fiercely contested. Traditional winter sports powerhouses dominated the rankings, delivering strong performances across multiple disciplines.

**Norway once again proved unstoppable**, finishing at the top of the medal standings with an impressive **41 total medals, including 18 golds**. The Nordic nation's dominance in cross-country skiing, biathlon, and Nordic combined reaffirmed its status as the world's leading winter sports country.

The **United States** secured second place, showcasing strength in snowboarding, freestyle skiing, and ice hockey. The **Netherlands**, long known for speed skating excellence, delivered another powerful performance to claim third place.

Italy's home crowd played a crucial role in inspiring the host nation to one of its best Winter Olympic performances in history. Italy finished **fourth overall with 30 medals**, including **10 gold medals**, demonstrating depth across alpine skiing, speed skating, and team events.

The **top ten countries** at Milano Cortina 2026 were:

1. Norway
2. United States
3. Netherlands
4. Italy
5. Germany
6. France
7. Sweden
8. Switzerland
9. Austria
10. Canada

Together, these nations represented the global elite of winter sports, yet the Games also saw medals won by countries from new regions, reinforcing the international growth of winter competition.

### Italy's Moment on the World Stage

For Italy, hosting the Olympics represented far more than sporting success. Milano Cortina 2026 was an opportunity to present the country's identity, creativity, and lifestyle to a global audience of billions.

From the vibrant opening ceremony in Milan to the spectacular mountain settings of the Dolomites, the Games highlighted the beauty and diversity of Italy's northern regions. Visitors and

athletes experienced not only world-class sport but also the warmth of Italian hospitality, renowned cuisine, and the timeless charm of alpine villages.

The Olympic venues themselves reflected **Italian design excellence**, combining modern architecture with respect for the surrounding natural environment. Sustainable construction methods and responsible event management ensured that the Games left a positive legacy for local communities.

The Olympic spotlight also boosted tourism in destinations such as **Cortina d'Ampezzo, Val di Fiemme, and Livigno**, introducing millions of viewers to some of Europe's most stunning winter landscapes.

### A Lasting Legacy

As the Olympic flame was extinguished during the closing ceremony on February 22, Milano Cortina 2026 left behind more than medals and records. The Games demonstrated a model for future Olympics—one based on sustainability, regional collaboration, and cultural celebration.

Improved transportation networks, renovated sporting facilities, and increased international visibility will continue to benefit northern Italy for years to come. The Games also strengthened Italy's reputation as a leading destination for global events, capable of hosting world-class competitions while preserving its unique heritage.

Perhaps most importantly, Milano Cortina 2026 reminded the world of the unifying power of sport. Athletes from more than ninety nations competed not only for victory but also for the shared values that define the Olympic movement: **excellence, friendship, and respect.**

Against the backdrop of snow-covered peaks and historic cities, the Winter Olympics of 2026 captured the imagination of the world—and confirmed that when sport meets culture, landscape, and passion, the result can be truly unforgettable.

# 48<sup>th</sup> ANNUAL GENERAL MEETING

Join the TICC Annual General Meeting 2026

*Register now to stay informed,  
participate in the Board election, and  
connect with fellow members*



**THURSDAY, 26<sup>TH</sup> MARCH 2026**

AT AMARI BANGKOK HOTEL



POST PRESS RELEASE

## UNICO APERITIVO: AN EXCLUSIVE EXPERIENCE



**Bangkok, 3 February 2026** - The **Thai-Italian Chamber of Commerce (TICC)** was pleased to host **Unico Aperitivo**, an exclusive networking gathering designed to foster meaningful dialogue, strengthen professional relationships, and enhance engagement within our valued member community. Reserved exclusively for members, the event provided a distinctive opportunity to connect directly with the Chamber's leadership in an open, welcoming, and collaborative setting.

Hosted at TICC Connect, the evening embodied the spirit of innovation and connectivity that defines TICC's mission. The venue offered a refined yet comfortable environment, encouraging participants to exchange ideas, explore new business prospects, and deepen cross-sector collaboration between Thai and Italian professionals.

Inspired by the Italian tradition of the aperitivo, the gathering seamlessly blended elegant hospitality with purposeful networking. Guests enjoyed a convivial atmosphere that encouraged authentic conversations, knowledge sharing, and the strengthening of existing partnerships. The informal yet thoughtfully curated format enabled members to engage not only with fellow entrepreneurs and executives, but also with representatives of the Board

of Directors and the Chamber's management team.

As a dedicated member benefit, Unico Aperitivo underscores TICC's ongoing commitment to delivering high-value platforms that promote participation, collaboration, and sustainable business growth. By creating spaces where ideas can be exchanged freely and relationships can flourish, the Chamber reinforces its role as a bridge between Thailand's and Italy's dynamic business communities.

We extend our sincere appreciation to all attendees for their enthusiastic participation, to our Board of Directors for their continued leadership and presence, and to our sponsor for their generous support in making this edition a success. The positive energy and engagement demonstrated throughout the evening reaffirm the strength of our network and the importance of community-driven initiatives.

TICC looks forward to welcoming members to many more occasions that celebrate Italian excellence, encourage professional synergy, and inspire future partnerships across industries.



# ALFA SISTEMI THAILAND: EXPERTISE AND TECHNOLOGY THAT EMPOWER



**Alfa Sistemi Thailand** has relocated its offices inside the **Thai-Italian Chamber of Commerce (TICC)** to strengthen support for European and Asian companies in Thailand. Part of a 200-expert European ICT group, we deliver independent consulting, ERP/MES integration, IT/OT solutions, and 24/7 AMS services. Our presence at TICC ensures faster response times, local proximity, and European-grade quality for companies seeking digital stability and operational continuity in the ASEAN region.

## Alfa Sistemi Thailand Inside the Home of TICC: European Technology, Local Presence, and Concrete Support for Companies in Asia

In an Asia racing toward digitalization—where multinational subsidiaries must manage complex information systems, hybrid infrastructures, and corporate requirements that are often difficult to adapt to local realities, **Alfa Sistemi Thailand** has taken a strategic step: relocating its offices inside the headquarters of the **Thai Italian Chamber of Commerce (TICC)**. A decision that goes far beyond logistics.

It is a way to stay closer, more accessible, and more helpful to the companies operating between Europe and ASEAN.

## A European Group with Strong Roots and an International Vision

Founded in Italy over 25 years ago, **Alfa Sistemi** specializes in ICT consulting, system integration, and enterprise digital

transformation. Today the group counts around 200 professionals between Italy and Thailand, with deep vertical expertise in enterprise platforms such as **SAP, Oracle, Microsoft, and IBM**, manufacturing systems (MES/MOM), commercial IoT for smart products, predictive maintenance, IT/OT integration, 24/7 AMS services, and custom software development.

The Thai subsidiary—established in 2020—has rapidly become a reference point for Asian branches of international groups seeking not only technology, but also contextual understanding, operational speed, and European grade quality adapted to the local market.

## Our Role: Translating Needs, Strategies, and Cultures

Many IT challenges in Asia do not originate from software, but from distance—geographical, cultural, and organizational. Asian subsidiaries often face difficulties that headquarters do not always fully grasp.

This is where **Alfa Sistemi Thailand** plays a key role. We act as an Independent Consulting Partner able to:

- interpret local needs
- translate them for European HQs clearly, realistically, and operationally
- propose strategies adapted to the Thai and Asian context
- design or correct information flows while keeping European standards

- provide oversight and stability across ICT processes for headquarters
  - manage complex infrastructures, multi ERP environments, IT/OT systems, and hybrid architectures
- This is what we have always done: building bridges between continents, not only between information systems.

## Why We Chose the TICC Headquarters

Providing effective consulting means being physically present inside TICC, making our support immediate, direct, and always accessible.

For member companies, it means being able to “*knock on the door*” and find a partner ready to help—especially in critical moments.

Our presence at TICC allows us to:

- shorten response times
  - foster collaboration among European, Thai, and international companies
  - provide access to our network of local and global partners
  - offer strategic support even to those who sense something is “not working” but cannot yet identify the cause
  - ensure continuous oversight thanks to our 24/7 AMS, which monitors and protects our clients’ systems
- In industries where a machine stoppage, MES anomaly, or ERP failure can halt entire production departments, having a reliable counterpart makes all the difference.

## IoT, Predictive Maintenance, and Operational Continuity

Today’s challenge is not only to “solve problems,” but to anticipate them.

Through industrial IoT solutions, predictive maintenance, and integrated IT/OT systems, we help companies prevent production downtime, optimize plants, and improve overall efficiency.

Our experience in manufacturing, medical devices, food, white goods, steel, and engineering to order industries enables us to bring robust methodologies and proven best practices to Thailand.

## A Service Reinforced by Real Expertise: The Deployment of a Multi Disciplinary ICT Senior Consultant

To make all of this possible, **Alfa Sistemi** has strengthened its local presence by assigning to Thailand a Senior Expert Consultant with more than 25 years of experience in:

- Independent ICT consulting
- Information system assessments
- Enterprise ERP systems
- Thai local and vertical solutions

- IT/OT integration and hybrid architectures
- IT governance, manufacturing systems, and digital transformation

Mr. **Giampaolo Carli**, now Managing Director of **Alfa Sistemi Thailand**, brings to the country not only decades of international technical and project experience, but also a deep understanding of Thai culture and language.

He was assigned by the group specifically to:

- provide concrete answers to the IT needs of delocalized subsidiaries
- support Asian operational units in critical moments
- facilitate communication between HQs and branches
- quickly identify solutions suited to the local context
- supervise quality, ensuring European standards are applied to the Asian reality

His presence makes **Alfa Sistemi Thailand** a strategic, competent, and culturally aligned partner, close to the needs of the territory.

## Conclusion: Being Where It Matters, When It Matters

We chose TICC because we believe innovation does not originate in strategic documents, but in direct relationships with the people and companies that live the market every day.

We are here to provide:

- concrete support
- independent consulting
- continuous supervision
- digital stability
- operational continuity
- European quality applied to the Asian context

And to continue doing what we have always done: solving complex problems with competence, experience, and passion—building solid bridges between Europe and Asia.

จัมปาโล คาร์ลี

**Giampaolo Carli**

Managing Director

**Alfa Sistemi Thailand Co., Ltd**

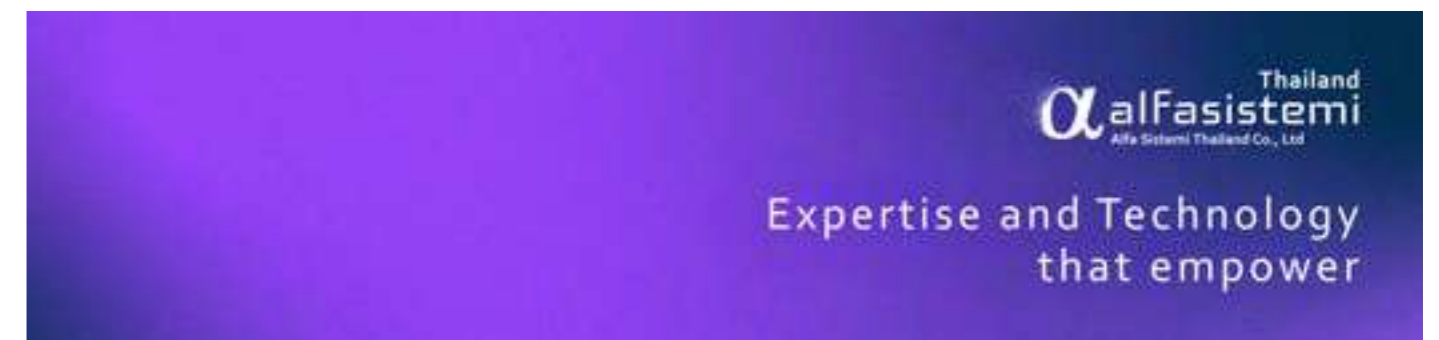
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## EXPLORING SYNERGIES: VENETO'S BUSINESS MISSION TO BANGKOK IN THE FURNITURE AND LIGHTING SECTOR



**Bangkok, 4-5 February 2026** - The **Thai-Italian Chamber of Commerce (TICC)**, successfully concluded two days of B2B meetings with the **Italian Furniture & Lighting Business Delegation** and relevant Thai interior designers key players, in partnership with **Venicepromex** - the agency for the internationalization of the Veneto chamber of commerce system, in collaboration with **Confindustria Veneto Est**.

The initiative, part of the economic promotion and internationalization program of the Veneto region, brought a selected group of Italian manufacturers specialized in high-end furniture and lighting to Thailand, aiming to explore new business opportunities and strengthen commercial cooperation between the two countries.

The delegation was welcomed by President **Federico Cardini**, who opened the meeting with his welcome remarks. The delegation featured **Aldo Bernardi Srl** and **iDOGI** (lighting), as well as **Modenese Luxury Interiors** and **Zandarin - Siwa Soft Style Home** (furniture), companies recognized internationally for their craftsmanship, design excellence, and strong export experience.

During the two-day programme, the Italian companies engaged in a series of targeted one-to-one business meetings with Thai companies operating in furniture, lighting, interior design, architecture, real estate, and contract project sectors. The meetings created valuable opportunities to discuss

distribution partnerships, project collaboration, and long-term market development.

TICC is proud to support initiatives that enhance bilateral trade relations and promote Italian design excellence in Thailand, contributing to the strengthening of business cooperation between Thai and Italian companies. TICC extends its sincere appreciation to the participating companies and institutional partners for contributing to the success of this initiative and for fostering continued international collaboration.

### PARTNERING WITH THE RIGHT INSTITUTIONS

**Venicepromex** is the internationalization agency of the Veneto chamber system, supporting local businesses in presenting themselves abroad as a synthesis of the region's excellence, while enhancing the unique characteristics of each local area.

The Veneto entrepreneurial landscape comprises more than 450,000 companies, primarily micro and small enterprises, and includes 15 industrial districts across the region's provinces.

In 2024, Veneto-based companies exported goods and services worth EUR 80.2 billion. Our main export sectors include mechanical engineering, food and agri-food products, apparel, and leather goods. Within this context, Southeast Asia represents an area of growing strategic interest, driven by strong economic and demographic expansion, the rise of the urban middle class, and increasing demand for high-quality European products and advanced technologies.

**Confindustria Veneto Est** is "With more than 5,000 member companies, Confindustria Veneto Est is the second-largest business association in Italy. Our members are primarily SMEs located in Padua, Rovigo, Venice, and Treviso — in the northeast of Italy, one of the country's wealthiest and most industrialized areas. This territory generates 5% of the national GDP and accounts for 6% of total Italian exports. Our key sectors include metalworking and mechanical engineering, innovative services, logistics and transportation, ports, healthcare, construction and building materials, furnishing and appliances, agri-food and wine, chemicals, pharmaceuticals, petrochemicals, plastics and rubber, fashion and footwear, paper and printing, glass and ceramics, large-scale distribution, tourism, and culture.

With a team of 140 specialist staff, CVE also acts as a high-level lobbying and consultancy body. Thailand is a major economic player in Southeast Asia and a market of great interest to our member companies. Through strengthened commercial partnerships, we can deliver meaningful growth for both countries."

### THE DELEGATES

Combining heritage craftsmanship, design innovation, and bespoke manufacturing expertise, each brand embodies the refined quality and timeless elegance that define Italian Design on the global stage.

- Aldo Bernardi**, with over 46 years of experience, creates distinctive lighting solutions that combine style, tradition, and meticulous attention to detail. Rooted in Italian craftsmanship, the brand specializes in ceramic and brass lighting for interiors, exteriors, and complex architectural systems, designed and manufactured entirely in Italy. Each creation reflects a balance between classic and contemporary aesthetics, celebrating heritage while delivering timeless, high-quality design for any setting. [www.aldobernardi.com](http://www.aldobernardi.com)
- iDOGI**, since 1968, an Italian company based in Venice has defied the impossible by creating majestic works of art in the world of lighting. Highly skilled artisans and designers work together as a team with international architects and interior designers to create precious masterpieces for the most exclusive customers all over the world. The **iDOGI** vision is to bring unparalleled artistry into each



creation - equivalent to **Haute Couture**. Excellence, tradition and innovation are made into art. [www.idogi.com](http://www.idogi.com)

- Modenese Luxury Interiors**. The story of Modenese Luxury Interiors has its origins in the distant 1818, when the Modenese family launched their own wooden furniture manufacture. Two centuries have passed and the family business was carefully handed down from father to son across seven generations. Today, Modenese Luxury Interiors is a manufacturer of luxury kitchens, prestigious walk-in closets and other high-end furniture with an abundant wealth of experience in luxury interior design that offers to its clients a full range of services: from broad collections of customized handmade furniture pieces to individual designing and turn-key project realization. [www.modenesegastone.com](http://www.modenesegastone.com)

- SIWA Soft Style Home** presents its 3 collections:

- **JET SET LIFESTYLE**, a lifestyle that aspires to excellence but rejects ostentation. Contemporary lines, stylistically elegant and attractive, rich in details and innovative features. A transversal philosophy that, in equal measure, meets classic and contemporary needs. Timeless shapes, for a conscious and international aesthetic taste.

- **HIGH END DESIGN** is the new collection of **Zandarin - Siwa Soft Style Home**, a range of products that opens up to a contemporary modernist taste. A system of upholstery characterized by the purity of shapes and volumes with a strong international vocation. Reaffirming its identity, **Zandarin - Siwa Soft Style Home** is linked to the highest quality of sartorial know-how, typical of haute couture, with exclusive products, accurate tailoring, research of materials and selected textile collections.

- **PREMIUM**. Tradition and authenticity give life to a collection rich in personality with the added value of high-quality products which don't fear the time. A collection of ambitious pieces, distinguished by unique and exclusive elements which keep the characteristic of a sober and elegant luxury. [www.siwasoftstyle.com](http://www.siwasoftstyle.com)



## KILPATRICK INSIGHT ROOM: REALIGNING FOR 2026



**Bangkok, 6 February 2026** – Organized by **Kilpatrick Executive Search** and hosted by the **Thai-Italian Chamber of Commerce (TICC)** at TICC Connect, the new series **Kilpatrick Insight Room** brought together senior executives, HR professionals, and business leaders for an engaging and forward-looking discussion.

### Key Highlights

The beginning of a new year is not merely a reset - it is an opportunity to realign. Following twelve demanding months marked by critical decisions, trade-offs, and rapid acceleration, this edition of the Insight Room provided a valuable space to pause, reflect, and recalibrate. Participants explored the key choices that shaped their organizations in 2025, identifying meaningful lessons learned along the way.

The discussion focused on determining which strategies and approaches are worth carrying forward, and which are no longer relevant in today's evolving business landscape. Together, business and HR leaders examined the cultural, strategic, and human shifts redefining leadership, workplace

dynamics, and organizational growth in 2026. The conversation moved beyond trends, centering instead on what truly matters for sustainable success.

### Networking & Aperitivo

The Insight Room concluded with an Italian-style aperitivo, creating an ideal setting for participants to exchange insights and build meaningful connections across industries in a relaxed and convivial atmosphere. Through initiatives such as this, TICC continues to foster dialogue, support leadership excellence, and encourage innovation across international business communities.



[www.kilpatrickexecutive.com](http://www.kilpatrickexecutive.com)



## GLOBAL ACADEMIC EXCELLENCE: INSPIRED EDUCATION



**Bangkok, 7 February 2026** – An event organised by **Inspired Education Group**, in collaboration with partner **EduHub Consulting** and the **Thai-Italian Chamber of Commerce (TICC)**, was successfully held at Siam Kempinski Hotel Bangkok

The event provided families and members of the international community with an exciting opportunity to learn more about one of the world's leading premium global education groups and the extensive opportunities available through academic boarding programmes and Global Camps.

**Inspired Education Group**, which encompasses more than 125 premium private schools across Europe, Africa, Asia, Australia, and the Americas, presented its distinctive educational approach that combines academic excellence, sports, performing arts, and global cultural exposure. The session highlighted various pathways designed to support students in achieving international academic success and preparing for admission to top universities worldwide.

Participants gained valuable insights into tailored boarding school programmes and immersive summer learning experiences that foster personal development, leadership skills, and cross-cultural understanding. The interactive discussions allowed families to engage directly with education specialists and receive personalised guidance on selecting suitable international education opportunities.

The event concluded with a networking session, allowing participants to exchange perspectives and strengthen connections within the international education and business communities. Through initiatives such as this, TICC continues to promote knowledge sharing and support access to world-class educational opportunities for families in Thailand.



[www.inspirededu.com](http://www.inspirededu.com)



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## GLOBAL TRADE & THAILAND'S STRATEGIC OUTLOOK: NAVIGATING A FRAGMENTING WORLD ECONOMY



**Bangkok, 11 February 2026** – The **Thai-Italian Chamber of Commerce (TICC)** hosted an exclusive seminar, “**Global Trade & Thailand’s Strategic Outlook**,” co-organized with **Mahanakorn Partners Group (MPG)** and **Deloitte Italia**. Structured in two interconnected segments, the session explored global trade developments alongside Thailand-specific strategic implications for businesses and investors

**Global Trade Perspective (Deloitte)**, Delivered by **Francesco Vitali, Partner** / Tax & Legal Asia Pacific International Core of Excellence (AP ICE), and **Riccardo Cima, Senior Consultant** – **Deloitte Italia**, the presentation examined key global trade dynamics. Key themes included the structural evolution of global trade in 2025, the drivers behind the “*America First*” doctrine, and U.S. tariff developments and their impact on global supply chains.

**Thailand Strategic Outlook (MPG)**, Presented by **Mr. Luca Bernardinetti**, Chairman & Managing Partner of MPG, the discussion focused on Thailand’s positioning within a fragmenting global trade system, sectoral impacts across EVs, semiconductors, AI, advanced manufacturing, and key

export industries, as well as opportunities arising from BOI incentives and national development initiatives.

The seminar welcomed participants both onsite and via livestream and concluded with a professional networking session fostering cross-border dialogue and business connections. The networking session was supported by **GFour Food & Beverage**, with refreshments featuring wine and pizza from **Massilia Pizza Truck**



## MIDDLE EAST & ASIA GROUP EXPANDS ITS COORDINATION TOWARDS ASIA AND THE MIDDLE EAST



**Rubano, 13 February 2026** - The **Thai-Italian Chamber of Commerce**, represented by Secretary-General **Mr. Giacomo Iobizzi** and General Manager **Mr. Michele Tomea**, marked an important milestone with the official inauguration of **Middle East & Asia Group in Rubano (Padua)** as its Organisational Secretariat in Italy.

The event represented a valuable opportunity to strengthen ties between Italy and Asia and to move even closer to Italian companies interested in expanding their presence in Asian markets. Through this new organisational structure, the **Thai-Italian Chamber of Commerce** reinforces its commitment to offering Italian enterprises a reliable institutional bridge toward **ASEAN** and **MENA** countries.

Already serving as Organisational Secretariat in Italy for the **Italian Chamber of Commerce in the United Arab Emirates** and for the **Italian Chamber of Commerce in Singapore, Middle East & Asia Group** now further extends its coordination role in support of the Italian Chamber of Commerce's activities across the ASEAN region. The Group also acts as Organisational Secretariat for Axis Gateway ME, operating in Saudi Arabia, contributing to an integrated network connecting Italy with strategic markets including the

United Arab Emirates, Thailand, Singapore, and the Kingdom of Saudi Arabia.

This strengthened network aims to provide Italian companies with structured and continuous support in their internationalisation processes, ranging from market orientation and institutional networking to B2B meeting organisation, operational assistance, and project development.

The inauguration was attended by institutional representatives and key stakeholders from the local economic system, including Member of **Parliament Arianna Lazzarini**, **Veneto Regional Councillor for Economic Development Massimo Bitonci**, the Mayor of **Rubano Chiara Buson**, as well as representatives from the **Chamber of Commerce of Padua**, **Unioncamere Veneto**, leading trade associations, and Italian Chambers of Commerce active in Asia and the Middle East.

With this development, the **Thai-Italian Chamber of Commerce** further strengthens its role as a strategic platform connecting Italy with Asia and the Middle East, supporting Italian enterprises in building a solid and long-term international presence.



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### ACCESSORIES OF TRIUMPH: PRIZES, ORNAMENTS AND SPORT

*curated by Mara Cappelletti*

### AT THE TIP OF THE QUILL: THE INKWELL IN THE MARIANI FAMILY COLLECTION

*curated by Mario and Marco Mariani*

### SANREMO 76: THE SOUNDTRACK OF A NATION

*with materials from Archivio Storico Intesa Sanpaolo and Archivio Storico SIAE*

### WINGS AND STEEL: THE METAL LEGENDS OF ABRAMO MIGLIOLI

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FEATURED ARTICLE

## RIGHT OVER LEASED ASSET (ROLA): A LEGAL ALTERNATIVE TO NOMINEE PROPERTY STRUCTURES IN THAILAND



Foreign investors interested in Thai real estate face strict restrictions on direct land ownership under the Land Code Act. While certain indirect arrangements have historically been considered, authorities have increased enforcement against non-compliant structures, emphasizing the importance of lawful options. One established legal mechanism is the **Sap-Ing-Sith** right (known in Thai as ทรัพย์สินสิทธิ), commonly referred to in English as a **“Right over Leased Asset”** (ROLA) introduced under the **Sap-Ing-Sith Act B.E. 2562 (2019)**. This registered real right provides foreigners with long-term control over immovable property while complying with ownership laws.

### Overview of Sap-Ing-Sith

The **Sap-Ing-Sith** right is a registrable property interest issued by the Land Department. It allows the holder to possess, use, and manage the property as specified in the agreement, for a maximum initial term of 30 years (renewable subject to agreement with the landowner). It is governed by its own specific legislation, designed to facilitate investment without altering core land ownership rules.

The certificate is distinct from a standard title deed and serves as official evidence of the holder's rights.

In practice, the Sap-Ing-Sith right is often described in English as a **“Right over Leased Asset”** (ROLA). This term is not a separate legal right, but a functional English description commonly used to help foreign investors understand the nature of the registered interest.

### Eligible Property Types

- A **Sap-Ing-Sith** right may be established over:
- Land holding a formal title deed (Chanote).
  - Structures built on titled land.
  - Condominium units registered under strata title.

### Advantages Over Standard Long-Term Leasehold

Compared to a conventional 30-year lease (governed by the Civil and Commercial Code), the Sap-Ing-Sith right offers enhanced protections and functionality:

- It is a registered real right (in rem), providing stronger enforceability against third parties, rather than a personal contractual obligation.
- The right is transferable (with landowner consent where required), inheritable, and may be used as collateral for financing.
- Holders can independently apply for construction permits, utility connections, and other official authorizations without relying on the underlying owner.
- Once registered, the underlying title is protected; no new encumbrances can be placed on the property without the holder's consent.

These features make **Sap-Ing-Sith** a secure option for long-term property utilization, particularly for residential or investment purposes.

Foreign investors should consult qualified legal professionals to assess suitability and ensure proper registration. Other compliant alternatives include freehold condominium ownership (within the 49% foreign quota) and registered leases combined with superficies or usufruct rights.

The comments herein are for discussion and information purposes only and are not guaranteed to be up to date. Nothing herein should be or can be relied on as legal advice.

For any questions, you may contact Dr. Paul Crosio at Formichella & Sritawat at paul@fosrlaw.com

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# A 25-YEAR CULINARY LEGACY: FROM HUMBLE BEGINNINGS TO AWARD-WINNING EXCELLENCE - THE JOURNEY OF UMBERTO BARBIERI

Twenty-five years ago, what is now recognized as one of Thailand's distinguished dining destinations began as a simple dream. For **Barbieri Umberto**, the journey into the restaurant industry was not built on inheritance, privilege, or established connections, but on courage, passion, and an unwavering belief in creating something extraordinary from nothing.

Arriving in Thailand with ambition as the only certainty, **Umberto** embraced the challenge of building a restaurant business entirely from the ground up. The early days were marked by long hours, financial uncertainty, and the demanding realities of the hospitality industry. Every detail — from menu creation to service standards — required personal dedication, persistence, and countless sacrifices behind the scenes.

Yet, even during those challenging beginnings, there was a clear vision: to create more than just a place to dine. **Umberto's** goal was to craft an experience where quality, elegance, and authenticity would come together to create unforgettable moments for guests.

Through years of dedication, the restaurant gradually evolved into a destination known not only for its refined cuisine but also for its exceptional service and attention to detail. By consistently delivering culinary excellence and maintaining uncompromising standards, the establishment earned prestigious recognition, culminating in receiving distinguished awards for four consecutive years — a rare achievement that reflects consistency, refinement, and industry leadership.

Behind the awards and recognition lies a deeply personal journey. **Umberto** often reflects on the countless nights spent perfecting recipes, mentoring staff, and ensuring that every guest experience reflects the restaurant's core values. For him, success has never been measured solely by accolades, but by the loyalty of returning guests, the pride of his team, and the reputation built through genuine hospitality.

Central to this remarkable journey has been the unwavering support of his wife, Napat Chan-on. **Umberto** openly acknowledges that the success achieved over the past 25 years would not have been possible without her encouragement, strength, and partnership. Through every challenge, milestone, and achievement, her support has played an essential role in shaping both the business and the personal journey behind it.

Thailand itself has also played a significant role in this success story. The country's vibrant culinary culture, appreciation for fine dining, and welcoming business environment provided fertile ground for **Umberto's** vision to flourish. Over time, the restaurant has become not only a business success but also a reflection of cultural harmony, blending international culinary vision with Thailand's rich gastronomic tradition.

Reaching the 25-year milestone represents more than longevity; it symbolizes resilience, evolution, and passion. The restaurant has successfully navigated economic fluctuations, changing dining trends, and global challenges while continuing to maintain its identity and reputation for luxury and excellence.

Equally important has been **Umberto's** commitment to nurturing talent within the hospitality industry. Many team members have grown alongside the restaurant, building their careers and contributing to the establishment's consistent success. For **Umberto**, the restaurant has always been more than a workplace — it is a family built on shared dedication and pride in delivering world-class dining experiences.

Looking toward the future, **Umberto** remains driven by the same passion that sparked the journey 25 years ago. Plans for continued innovation, culinary creativity, and maintaining the highest standards of hospitality remain central to his vision ahead.

This silver anniversary marks not only the celebration of an award-winning restaurant but also the story of perseverance, partnership, and heart. From starting with nothing to achieving industry recognition, the journey of **Barbieri Umberto** stands as a testament to what determination, passion, and strong family support can accomplish.



## Allo chef acquese Umberto Barbieri il premio "Ospitalità Italiana"

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Dal 2002 nel Paese asiatico, a lui il riconoscimento Camera di Commercio Italiana in Thailandia

ACQUI TERME - Uno chef acquese che da circa 20 anni sta dando lustro alla tradizione gastronomica piemontese a più di 10mila chilometri di distanza. Lui si chiama **Umberto Barbieri** e, dopo la formazione al Cfp Alberghiero di Acqui e diverse esperienze professionali che lo hanno portato a lavorare in diverse regioni d'Italia, dal 2002 chef Barbieri si è trasferito in Thailandia. Paese in cui gestisce due ristoranti: **'Umberto's Cuisine'**, aperto nel 2015, e **'La vineria - Italian restaurant & wine house'**, aperta nel 2019, in cui si servono alcune delle specialità tipiche dell'Alto Monferrato, come i tradizionali ravioli al pin, il brasato al Barolo e la Bagna cauda.

Recentemente a Umberto Barbieri è stato



# THE ARCHITECT OF DREAMS: BUILDING A SECURE FUTURE WITH KRABI CONTRACTOR



Krabi has long been celebrated as one of Thailand's most breathtaking provinces. With its iconic limestone karsts, emerald waters, and pristine coastlines, it is no longer just a backpacker's paradise; it has become a global destination for luxury living and sophisticated investment. However, for many international investors, the dream of owning a piece of this paradise can feel daunting. Navigating foreign property laws, managing construction quality, and ensuring business compliance in a different language and culture are significant hurdles.

This is where **Krabi Contractor Co. Ltd.** steps in. Established in 2011, the company has spent over a decade refining a **"One-Stop Service"** model that has transformed the way foreigners build, invest, and live in Southern Thailand. By combining European standards of efficiency with deep local expertise, Krabi Contractor has become the bridge between an investor's vision and the reality of a completed, high-yield project.

### A Legacy of Trust and Integration

At the heart of **Krabi Contractor** is a philosophy of transparency and multidisciplinary excellence. Under the

leadership of **Mr. Stefano Gonella**—who also serves as the Chairman in Krabi for the **Thai-Italian Chamber of Commerce**, and cover the position as Vice President for **SKAL International Krabi**—the firm has built a reputation for integrity that is rare in the competitive world of real estate.

*"We don't just build walls; we build trust,"* the company often notes. This isn't just a marketing slogan—it's a business structure. Krabi Contractor's team is a powerhouse of diverse professionals, including international lawyers, accountants, architects, engineers, and project managers. This internal synergy allows the company to handle every facet of a project, from the first legal check on a land title to the final stroke of interior paint.

### The "One-Stop Service" Explained

The primary challenge for property owners in Thailand is the fragmentation of services. Traditionally, an investor would need to find a lawyer for the land, an architect for the design, a builder for the construction, and an agent for the management. If something goes wrong, the blame is often passed from one party to another.

**Krabi Contractor** eliminates this friction. Their comprehensive service suite is divided into four critical pillars:

#### 1. Property Development & Management

Before a single brick is laid, success is determined by planning. **Krabi Contractor** provides rigorous **Project Feasibility Studies and Land Use Planning**. They don't just tell you what you can build; they tell you what you should build to maximize ROI. Their Design and Architecture team focuses on **"smart"** builds—using advanced features like double walls and ventilated floors to ensure homes are naturally cool and energy-efficient in the tropical heat.

#### 2. Business Setup & Legal Advisory

Navigating the legalities of Thailand is perhaps the most critical step. The firm specializes in **Company Formation, BOI (Board of Investment) applications, and Visa services**. For Italian nationals, they even offer specialized administrative support, including certified translations and family law assistance, reflecting their deep ties to the international community.



#### 3. Real Estate Services & Investment

Whether you are seeking a private villa or a commercial retail space, the team performs exhaustive **Market Analysis** and **Due Diligence**. They act as tenant representatives and handle lease and sales negotiations, ensuring the client's interests are protected at every turn.

#### 4. Technology & Sustainability

Staying ahead of the curve, Krabi Contractor has integrated **Energy Efficiency Consulting** and even **Blockchain Solutions** into their offerings. They recognize that modern investors are increasingly concerned with sustainability. Projects like the **Krabi Cliff Villas** exemplify this, prioritizing **"green lifestyle"** practices that respect the surrounding national park and majestic cliffs.

#### Proven Success:

##### A Portfolio of Excellence

A contractor is only as good as their last project, and **Krabi Contractor's** portfolio speaks volumes. Their in-house developments serve as a **"live showroom"** of their capabilities:

- **Ao Nang Apartments:** Completed in 2022, these 8 units were designed with a focus on light and air circulation. Using premium materials and clever architectural techniques, they provide a blueprint for high-quality, modern living in the heart of Krabi's most popular beach town.
- **Lanta Sunrise Hill Villas:** This ambitious project on Koh Lanta includes nine villas and three townhouses. A unique feature of this development is that each villa sits on its own land plot, allowing for individual freehold ownership—a significant advantage for investors

looking for long-term security.

- [www.lantasunrisehill.com](http://www.lantasunrisehill.com)
- **Krabi Cliff Villas:** Nestled against a pristine national park, these nine villas represent the pinnacle of secluded, eco-friendly luxury. The project demonstrates the company's ability to build in harmony with nature without sacrificing modern comforts.
- [www.krabicliffvillas.com](http://www.krabicliffvillas.com)

#### Why Investors Choose Krabi Contractor

Many clients come to **Krabi Contractor** after a negative experience with other firms—often seeking **"rescue"** for projects that have been mismanaged or stalled. After experiencing the Krabi Contractor way of working, the common sentiment is: *"I wish I had met them earlier."*

The company's growth has been fueled primarily by word-of-mouth and a track record of successful stories. They understand that for most clients, this is more than a financial transaction; it is a life changing investment. By providing a single point of contact and accountability, they remove the stress of the construction process, allowing owners to enjoy the journey of seeing their dream home take shape.

#### Looking Toward the Future

As Krabi continues to develop, with improved infrastructure and a growing international community, the demand for high-quality, legally sound property solutions will only increase. **Krabi Contractor** is positioned at the forefront of this evolution. From **Environmental Impact Assessments (EIA)** to **Property Tax Advisory**, they are constantly expanding their services to meet the needs of the modern, global citizen.

Whether you are an individual looking to retire in a custom-built villa, a developer planning a commercial complex, or an investor seeking a 6–12% return through professional property management, **Krabi Contractor** provides the expertise and local **"know-how"** to make it happen.

#### Contact Information

In an era where digital communication is key, **Krabi Contractor** remains accessible and responsive.

They offer consultations via WhatsApp, Line, WeChat, or video conference, ensuring that no matter where you are in the world, your project in Krabi is always within reach.

- **Website:** [www.krabiccontractor.com](http://www.krabiccontractor.com)
- **Phone/WhatsApp:** +66 (0) 985922952
- **Address:** 454 Moo 1, Ao Nang, Muang, Krabi 81000, Thailand

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